

# International Scope

Friendly International Consult is committed to the development and growth of partner regions. Through our extensive international network, FIC has built a knowledge base and contact network in China, Russia, the United States, and Europe — effectively spanning the major commercial regions of the world.

# Proven Expertise

With over 90 years of combined experience in leadership, management, and business development, FIC is well placed to bring our international relations expertise to our clients and partners. We are eager to collaborate, learn, and develop, thereby making a meaningful impact on your international business.

#### **Regional Focus**

Friendly International Consult will focus on developing projects in areas of importance for our partners and clients. We will cooperate closely with local resources, the relevant partners, and our clients to lay the groundwork for successful projects of local, regional, and national scope.

# Project Development and Support

Friendly International Consult will bring its proven project development expertise to partners and clients, collaborating with them to shepherd projects to successful completion. We will provide coaching and management services, advice, and networking support.



### **Erling Dahl**

Partner and Chairman of the Board

With over 20 years' experience in political and public office, Erling has proven organizational leadership skills in politics, sports, and community life. Erling remains politically active, both locally and regionally.

Phone: +47 932 04 994

mail: erling.dahl@friendlyconsult.no

#### **Thrond Kiellevold**

Partner and Member of the Board

With 30 years of experience in international business, both public and private, Thrond has built up an extensive network. He has led several EU-funded projects in a wide range of industries and has proven expertise in the competitive environments of Europe, Russia, Asia, and the United States.

**Phone:** +47 911 50 285

E-mail: thrond.kjellevold@friendlyconsult.no



## **Torkild Follaug**

Partner and Member of the Board

Torkild has 20 years of experience in business development, as both an entrepreneur and a consultant. He brings to FIC a substantial network of professionals in private business, the public sector, and education in Norway, Europe, and the United States.

**Phone:** +47 975 90 119

**E-mail:** torkild.follaug@friendlyconsult.no



## **Thor Sverre Minnesjord**

Partner and Member of the Board

Thor is the CEO of Green Business Norway. He has extensive experience developing and managing private-public partnerships in Europe and Asia. Thor brings to FIC his extensive Norwegian and Scandinavian cleantech industry knowledge and invaluable networks.

one: +47 908 63 349

-mail: thor.minnesjord@friendlyconsult.no



#### **Building bridges**

The aim of Friendly International Consult is to contribute to growth creation and commercial development by building relationships, region to region, based on trust and friendship.

- We are a trustworthy and useful link between SMEs and potential partners internationally, nationally and regionally.
- We contribute to added value creation through international networks.
- We have extensive experience in international operations.
- We offer exceptional services for a reasonable fee.

#### **Our services**

- Regional, national, and international relationship building
- Project/process structuring and management
- Strategic development advice for regional, national, and international enterprises
- Partner search
- Market evaluation
- Introductions and meeting facilitation



# FRIENDLY INTERNATIONAL CONSULT

